



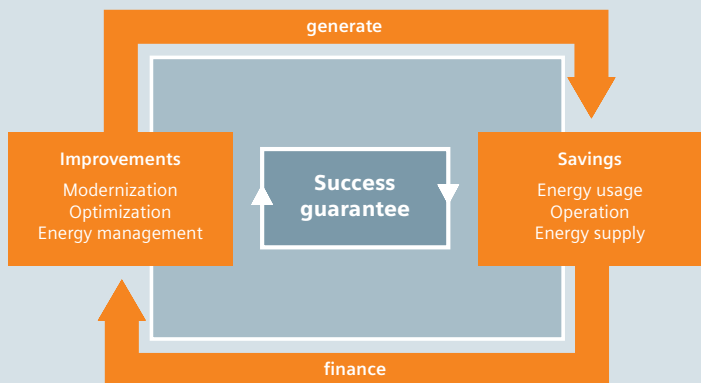
SIEMENS



Energy Performance Contracting

Putting energy savings back into your facilities

Answers for infrastructure.



A winning formula!

Energy Performance Contracting for buildings means: Cutting energy and operating costs through modernization and optimization – paying for the investment with the achieved savings.

Focus on the essential

At Siemens, we design and implement customized performance-based solutions that allow facility, capital and technology improvements to be made within existing budgets. This involves typically the heating, ventilation and air conditioning, lighting and shading, and also the water consumption. These improvements reduce operating costs while providing the additional value of new, energy-efficient equipment.

How does it work? By using energy and operational cost savings to pay for your investment.

The Siemens guarantee ensures that facility improvements made today will decrease costs, increase comfort and productivity, and improve quality – all while minimizing the impact to the environment.

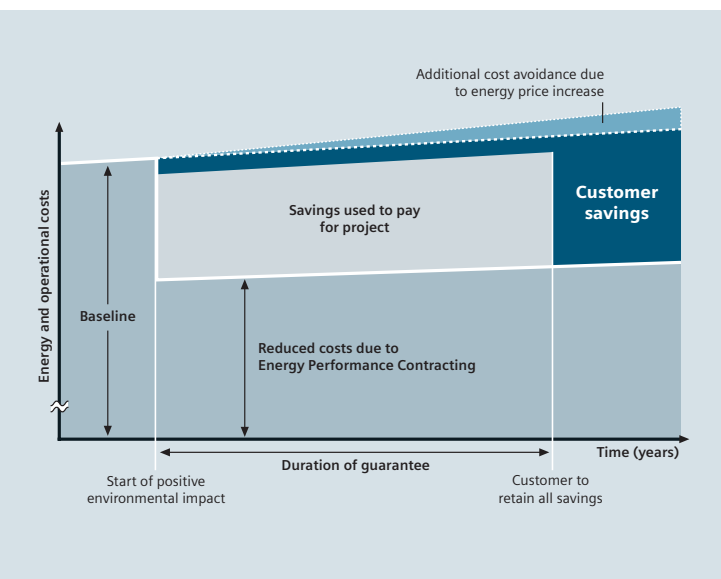
You can only win with

Energy Performance Contracting

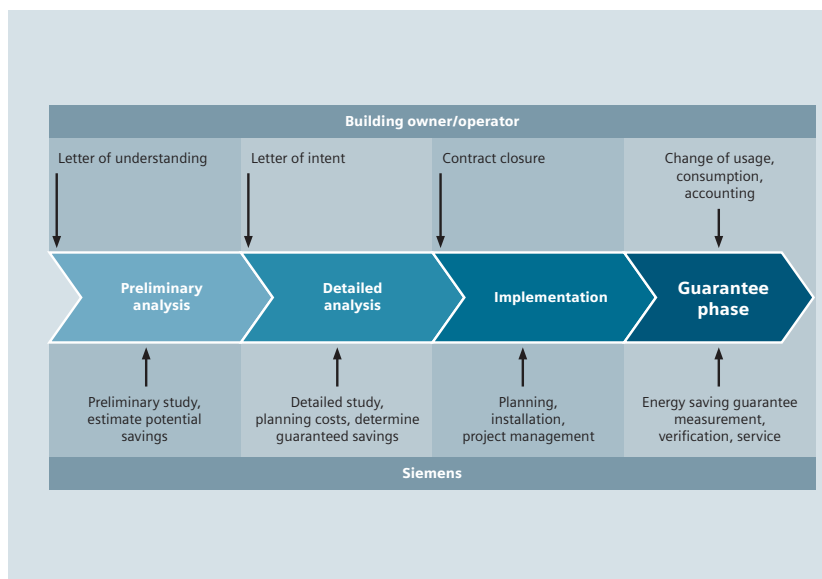
Through the innovative performance-based solutions from Siemens, you can be sure that your investments will pay off – today and in the future.

Your benefits:

- Increased property value through equipment upgrades
- Facility investments paid from – and guaranteed by – energy savings during the contract period
- Sustained quality assurance through professional energy management from Siemens
- Tailored financing to meet your needs



Secured funding through guaranteed savings



Sustainable process of optimizations on a joint basis

Holistic modernization without investment risk

Financing model

Siemens' Energy Performance Contracting guarantees energy savings throughout the contract period. These savings can in turn be used to fund your facility projects. Thus underlining our commitment to achieve improved performance in your facility. Additional savings will be shared and not achieved savings will be borne by Siemens. At the end of the contract you will benefit 100 percent from cost savings. A winning formula for you!

The Siemens performance-based solutions process

Working together with you, we will develop a comprehensive plan specifically catered to your strategic and technical business goals – while promoting energy conservation and addressing environmental concerns.

This involves: Performing a preliminary analysis to determine your organization's current energy usage and identify areas to maximize energy savings. Producing a detailed energy analysis to determine the collection of improvement measures that will best satisfy the investment criteria and make the most positive impact on your facility. Delivering and installing your new equipment and implementing the facility improvement measures. Conducting regular measurement and verification to ensure that you are maximizing your energy savings.

Highlights

- Install new equipment to modernize your facility's energy infrastructure/risk-free project development
- Reduce your facility's greenhouse gas emissions
- Guaranteed savings during the contract term/including performance review, service and support
- All investments are funded through energy savings

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The information in this document contains general descriptions of technical options available, which do not always have to be present in individual cases. The required features should therefore be specified in each individual case at the time of closing the contract.

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Answers for infrastructure.

Our world is undergoing changes that force us to think in new ways: demographic change, urbanization, global warming and resource shortages. Maximum efficiency has top priority – and not only where energy is concerned. In addition, we need to increase comfort for the well-being of users. Also, our need for safety and security is constantly growing. For our customers, success is defined by how well they manage these challenges. Siemens has the answers.

“We are the trusted technology partner for energy-efficient, safe and secure buildings and infrastructure.”